## **Executive Profile**



**Ted Lavoie**Novato, CA

## **EDUCATION**

MBA, Finance and Management Systems

Loyola Marymount University

**D.O.D. Clearances** 



## RELEVANT EXPERIENCE

RMCS Consulting – CFO, Advisory Director

- Truck Specialized Information Systems, Inc.
- YANA SOS, Inc.
- Coastal 8, LLC
- · Greenline Industries, Inc.

**Local Corporation** – Audit Committee Chairman

Marsh – Vice President, CFO Liaison / Business Development eBuilt – CFO

Lumenyte International, Inc. – COO / CFO

Wahlco Environmental Systems, Inc. – CFO / Vice President

## OPERATIONAL SKILLSET

- Finance & Operations
- Process Improvement & Data Analytics
- Business Transformation
- Strategic Growth & TAM Analysis
- Cash Flow Management
- Margin Enhancement
- KPI & OKR Management
- Logistics Management
- Acquisition & Divestiture
- Risk Mitigation Liability, D&O, E&O
- IP Process & Monetization
- IPO Preparation & Execution
- Private Equity & Venture Capital
- SEC & SOX Issues
- HR/Compensation Strategies









International





