

Larry McKeown

Financial consultant for the last 16 years for over 100 clients. Over 25 years of comprehensive industry experience, including over 15 years as Chief Financial Officer, directing all facets of finance, accounting, information systems, human resources and administration management in periods of economic growth or contraction, domestically and internationally.

CFO Services • Financial Modeling • Mergers & Acquisitions

- **Created the corporate offices of a manufacturing division** acquired by a private equity firm from a large conglomerate including hiring all new staff for the financial, HR, payroll and IT functions, acquiring new IT equipment and software.
- **Developed over 25 financial interactive models** for various firms to help with business planning and budgeting, acquisitions, financing, strategic analysis and divestiture.
- **Developed operational and financial dashboard**, monthly reporting tools for internal management and quarterly Board of Directors reporting for dozens of clients. Several Private Equity firms have adopted the format for all of their portfolio companies.
- **Led acquisition and divestment teams** for many clients. Most recently supported the sale of several companies, representing the owners of the company, working with the investment bankers, acting as the CFO throughout the preparation for sale, due diligence and transition after the sale for the new owners.
- **Led management teams through financial analysis** to evaluate, negotiate and perform due diligence for several retail, manufacturing and distribution potential acquisitions. Led planning for the integration of the acquired companies.
- **Became part-time CFO** for several acquired portfolio companies for periods ranging from six months to nine years.

Career Summary

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| Hardesty, LLC | <i>Partner, 2011 - Present</i> |
| <ul style="list-style-type: none"> • During the last 6 years has provided pre-sale and transaction assistance, acquisition due diligence and post-transaction CFO support for over 20 portfolio companies of private equity groups such as Swander Pace Capital, VMG Partners, Aurora Resurgence and Brookside Equity Partners. | |
| Tatum, LLC | <i>Partner, 2000 - 2011</i> |
| <ul style="list-style-type: none"> • Performed a variety of projects for over 40 clients. Projects ranged from one-day assessments to client relationships lasting many years to part-time recurring responsibilities as the CFO. Clients ranged from start-ups to large firms over \$300M. | |

Hitco Carbon Composites

CFO, 1991 – 2000

- Chief Financial Officer for this \$145M, five-location, 650 employee aerospace/commercial composite manufacturer.
- Reduced monthly closing cycle from 12 to 2.25 days while reducing staff by 70%.
- Developed joint venture financial models and participated in negotiations with competitors/partners in Japan, the U.S. and France.
- Divested an unprofitable division and handled all sale, negotiation and closing activities.
- Led systems conversion and installation of ERP (MRPII), including system specifications for an in-house developed cost accounting system.

Commercial Composites, Inc.

CFO, 1988 – 1991

- Chief Financial Officer for this \$105M, three-division, six-plant manufacturer.
- Led a team to evaluate relocation requirements, economics and site selection alternatives for a new \$18M manufacturing plant.
- Led site selection, build-out and coordinated relocation of the corporate offices and employees from L.A. to Cincinnati.

Additional Career Experience

- **ISYS Security Systems, Inc.** – Chief Financial Officer
- **Gulton Industries, Inc.** – Servonic Division, Vice President Finance
- **Standard Memories** – Controller
- **Mattel Toys** – Finance Manager

Education

Honors

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| <ul style="list-style-type: none"> • University of California / Master of Business Administration • California State University / Bachelor of Science in Business Administration | <ul style="list-style-type: none"> • 2010 CFO of the Year Finalist (Los Angeles Business Journal) • Passed CPA exam on first sitting • 2013 Hardesty Partner of the Year |
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